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## TMW Solutions for Bulk Carriers

The many unique and complex requirements of the bulk carrier industry demand highly detailed information about loads, trailer location, handling equipment, training and HAZMAT conditions. The more centralized and accessible this information, the more successfully business decisions affecting productivity, customer service and profitability are made.

Enterprise information solutions, specifically designed for the bulk industry, allow carriers to reduce empty miles, provide real-time delivery information and better utilize

equipment. They help streamline business processes, accelerate and automate transactions and turn business information into valuable, actionable knowledge.

### Why TMW?

TMW Systems dispatch and operations software is currently used to manage over 500 Common Carriers and Private Fleets. Proven capabilities fulfill the unique operational requirements of bulk carriers. TMW Systems proudly serves 10 of the top 20 bulk carriers with our dispatch and operations software.

TMW's PowerSuite™ for Windows and TL2000™ for the AS/400 meet the specialized needs of bulk carriers like no other system available. They provide the tools that bulk carriers need to improve operational efficiency and to view their business and operations from a new perspective.

*"We spent a great deal of time evaluating which software solution was the best for Venezia's needs. The principal difference between TMW Systems and their competitors was that all the other companies talked about what their systems would do in the future. TMW already had those solutions in place."*

Venezia, Inc.

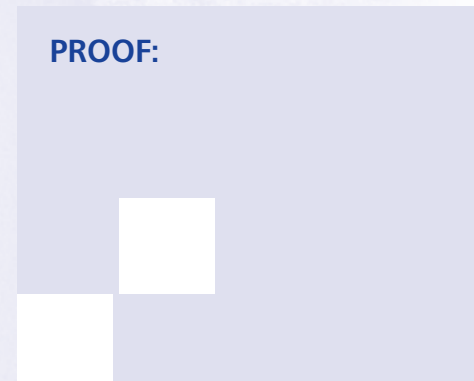
*"The results we're getting are exceptional," said Dan. With the TMWSuite reports they can analyze profitability line item by line item and tell exactly where they are making money and where they need to charge more. "We don't waste six months before we find out something isn't profitable," he said. "And with the history our dispatchers have right in front of them, they don't have to make phone calls and rummage through files to find rates on something a customer ordered previously."*

Keith Titus

### References

- Bulk Transportation
- Chemical Transfer
- Gless Brothers
- Hazmat Environmental Group
- Jim Aatman
- Manfredi Motor Transport
- Groendyke
- Reimer Express Worldwide
- Industrial Marketing
- Keith Titus

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## TMW Solutions for Bulk Carriers

### Key Features

TMW Systems provided one central application to:

- > *specific tracking of trailer types*
- > *load and commodity information*
- > *equipment (hoses, pumps) information*
- > *driver information*
- > *hazardous materials routing*
- > *training records*
- > *safety and hazardous materials handling requirements*
- > *seamless interface to accounting, GPS and customer EDI functions*

### Benefits

Allowing your company:

- > *fewer empty miles through better tracking information*
- > *better resource utilization*
- > *enhanced customer service through real-time information*
- > *real time pick up and delivery information*
- > *reduce risk and maximize opportunities*
- > *more efficient business decisions*
- > *plan operations from a global rather than local perspective*

#### About TMW Systems, Inc.

Founded in 1983, TMW Systems is a leading developer and integrator of enterprise management software for the transportation industry. The company currently serves more than 500 trucking industry clients of all types and sizes. Its products help transportation and logistics companies leverage the technologies of their choice to easily collect, analyze and manage information for maximizing dispatch efficiency, and for delivering improved productivity and superior customer service.

#### TMW Systems, Inc.

21111 Chagrin Blvd.  
Beachwood, Ohio 44122  
216/831-6606  
800/401-6682  
fax 216/831-3606  
sales@tmwsystems.com  
www.tmwsystems.com

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## TMW Solutions for Grocery Carriers

The many unique and complex requirements of the grocery transportation industry demand highly detailed information about loads, trailer location, handling equipment and training. The more centralized and accessible this information, the more successfully business decisions affecting productivity, customer service and profitability are made.

Enterprise information solutions, specifically designed for the grocery industry, help speed perishable shipments by improving communication and tracking of equipment. They help streamline business processes, accelerate and automate transactions and turn business information into

valuable, actionable knowledge. Particularly important to this industry segment are improved speed and efficiency and the ability to track the large number of loads to and from distribution centers.

Grocery carriers need to save some of the considerable time it normally takes to pull data and generate reports. Customer service is another critical element to the success of grocery carriers. Real-time data that only needs to be entered once ensures customer service reps have access to answers when shippers want status reports.

### Why TMW?

TMW Systems dispatch and operations software is currently used to manage over 500 Common Carriers and Private Fleets. Proven capabilities fulfill the unique operational requirements of grocery carriers. TMW Systems proudly serves 10 of the top 20 grocery carriers with our dispatch and operations software.

TMW's PowerSuite™ for Windows and TL2000™ for the AS/400 meet the specialized needs of grocery carriers like no other system available. They provide the tools that grocery carriers need to improve operational efficiency and to view their business and operations from a new perspective.

*"We researched our options very thoroughly before choosing TMWSuite and we don't believe there is a better product on the market for our needs. Perhaps even more importantly, TMW has been very receptive to helping us meet our objectives, to our changes and feedback as we work together to develop this unique application. They have been willing to make changes and to flex with us as our business has changed. This is a good partnership already and we expect even more from it in the future."*

DOT Transportation

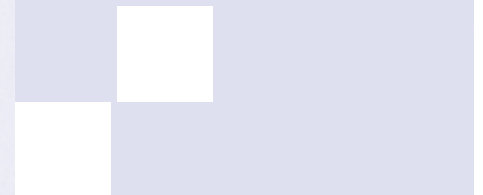
*"We've been working with TMW for 14 years and in many ways have evolved alongside each other. The company's service has improved ten fold since we started, especially the knowledge of its support staff. With TMW, we can continue to grow because the company will grow with us."*

Pillsbury

### References

- DOT Transportation
- Burriss Food
- Pillsbury
- Meijer
- PBX
- First Fleet
- Hammell Transport
- Smithfield Foods
- Dutch Maid Produce
- McFarland Truck Lines

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## TMW Solutions for Grocery Carriers

### Key Features

TMW Systems provided one central application to:

- > *specific tracking of trailer types*
- > *load and commodity information*
- > *equipment (hoses, pumps) information*
- > *driver information*
- > *hazardous materials routing*
- > *training records*
- > *safety and hazardous materials handling requirements*
- > *seamless interface to accounting, GPS and customer EDI functions*

### Benefits

Allowing your company:

- > *fewer empty miles through better tracking information*
- > *better resource utilization*
- > *enhanced customer service through real-time information*
- > *real time pick up and delivery information*
- > *reduce risk and maximize opportunities*
- > *more efficient business decisions*
- > *plan operations from a global rather than local perspective*

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21111 Chagrin Blvd.  
Beachwood, Ohio 44122  
216/831-6606  
800/401-6682  
fax 216/831-3606  
sales@tmwsystems.com  
www.tmwsystems.com

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## TMW Solutions for Private Fleets

The many unique and complex requirements demanded of private fleets require highly detailed information about loads, trailer location, handling equipment and training. The more centralized and accessible this information, the more successful business decisions affecting productivity, customer service and profitability are made. Private carriers are often faced with high empty miles ratios, longer routes and inefficient vehicle utilization.

Enterprise information solutions, specifically designed for private fleets, allow carriers to reduce empty miles, provide real-time delivery information and better utilize equipment. They help streamline business processes, accelerate and automate

transactions and turn business information into valuable, actionable knowledge. Particularly important to this industry segment are improved productivity and efficiency, since they must remain cost competitive in comparison to for-hire carriers.

Private fleet operators are very interested in saving the considerable time it normally takes to pull data and generate reports. In many cases private fleets must address the information needs of two distinct groups—their parent corporations and their external customers.

### Why TMW?

TMW Systems dispatch and operations software is currently used to manage over 500 Common Carriers

and Private Fleets. Proven capabilities fulfill the unique operational requirements of private carriers. TMW Systems proudly serves 10 of the top 20 private fleet operators with our dispatch and operations software.

TMW's PowerSuite™ for Windows and TL2000™ for the AS/400 meet the specialized needs of private fleets like no other system available. They provide the tools that private fleets need to improve operational efficiency and to view their business and operations from a new perspective.

TMW solutions are seamlessly integrated into existing third-party or corporate systems, allowing smooth data transfer without the need for costly and time-consuming reentry.

*"In a short period of time, Alside has recognized the value of the TMW TMWSuite enterprise solution. It's an exceptional system that's both simple and gives us everything we need to run our growing business. In the past we had great products but lousy distribution service. Today, we have even better products and better service, thanks in large part to TMWSuite and the support we receive from TMW."*

Alside, Inc.

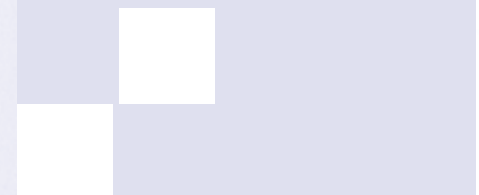
*"What is most fascinating about our TMW system is that it goes deeper than most average users realize. There is a lot of embedded capability in the system, and TMW is very good at encouraging us to learn what we can get out of it. We want everything to be perfect. In that regard, TMW has always met our needs."*

Dixie Group

### References

- Perkins Furniture Transport
- Product Distribution Company
- Fieldcrest Cannon Transportation Coordinators
- Burnham Trucking
- Avondale Mills
- Ladd Transportation
- Peco Energy Supply
- Alside
- Dixie Group

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## TMW Solutions for Private Fleets

### Key Features

TMW Systems provided one central application to:

- > *specific tracking of trailer types*
- > *load and commodity information*
- > *equipment (hoses, pumps) information*
- > *driver information*
- > *hazardous materials routing*
- > *training records*
- > *safety and hazardous materials handling requirements*
- > *seamless interface to accounting, GPS and customer EDI functions*

### Benefits

Allowing your company:

- > *fewer empty miles through better tracking information*
- > *better resource utilization*
- > *enhanced customer service through real-time information*
- > *real time pick up and delivery information*
- > *reduce risk and maximize opportunities*
- > *more efficient business decisions*
- > *plan operations from a global rather than local perspective*

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21111 Chagrin Blvd.  
Beachwood, Ohio 44122  
216/831-6606  
800/401-6682  
fax 216/831-3606  
sales@tmwsystems.com  
www.tmwsystems.com

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## TMW Solutions for Refrigerated Carriers

The many unique and complex requirements of the refrigerated industry demand highly detailed information about loads, trailer location, handling equipment and training. The more centralized and accessible this information, the more successfully business decisions affecting productivity, customer service and profitability are made.

Enterprise information solutions, specifically designed for the refrigerated industry, help speed perishable shipments by improving communication and tracking of equipment. They help streamline business processes, accelerate and automate

transactions and turn business information into valuable, actionable knowledge. Particularly important to this industry segment are improved speed and efficiency. Refrigerated companies are very interested in saving the considerable time it normally takes to pull data and generate reports. Customer service is another critical element to the success of refrigerated carriers. Real-time data that only needs to be entered once ensures customer service reps have access to answers.

### Why TMW?

TMW Systems dispatch and operations software is currently used to

manage over 500 Common Carriers and Private Fleets. Proven capabilities fulfill the unique operational requirements of refrigerated carriers. TMW Systems proudly serves 10 of the top 20 refrigerated carriers with our dispatch and operations software.

TMW's PowerSuite™ for Windows and TL2000™ for the AS/400 meet the specialized needs of refrigerated carriers like no other system available. That provide the tools that refrigerated carriers need to improve operational efficiency and to view their business and operations from a new perspective.

*"With canned programs, software suppliers install their products and leave you. It gives you tunnel vision and you end up never looking at new things. TMW, on the other hand, is always bringing ideas to us, new and better ways of doing things. Those ideas and upgrades are a competitive advantage that help keep us ahead of the competition."*

Western Distributing

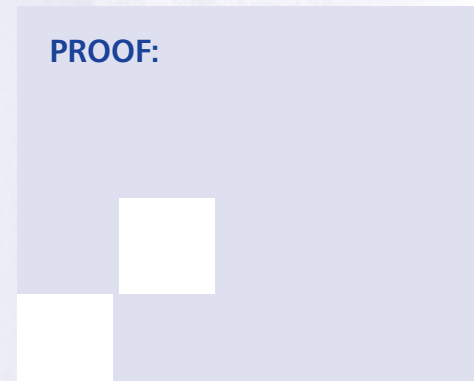
*"TMWSuite's integration features are a definite plus and its export capabilities are as good as it gets. From a technology standpoint, TMWSuite does an excellent job for us. Its system and database design provide exactly what we need. I knew about TMW and its products from working at another trucking company. TMW has a good reputation for being trustworthy and in this business to stay. They are a company we know we can count on for the long haul."*

McFarland Truck Lines

### References

Grant Transport  
 Hammell Transport Services  
 Lavigne Truck Lines  
 LTL Services of Wisconsin  
 McLane Livestock Transport  
 T.G. Stegall Trucking  
 Western Distributing  
 Zartran  
 Burris Foods  
 Meijer

**PROOF:**



## TMW Solutions for Refrigerated Carriers

### Key Features

TMW Systems provided one central application to:

- > *specific tracking of trailer types*
- > *load and commodity information*
- > *equipment (hoses, pumps) information*
- > *driver information*
- > *hazardous materials routing*
- > *training records*
- > *safety and hazardous materials handling requirements*
- > *seamless interface to accounting, GPS and customer EDI functions*

### Benefits

Allowing your company:

- > *fewer empty miles through better tracking information*
- > *better resource utilization*
- > *enhanced customer service through real-time information*
- > *real time pick up and delivery information*
- > *reduce risk and maximize opportunities*
- > *more efficient business decisions*
- > *plan operations from a global rather than local perspective*

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21111 Chagrin Blvd.  
Beachwood, Ohio 44122  
216/831-6606  
800/401-6682  
fax 216/831-3606  
sales@tmwsystems.com  
www.tmwsystems.com

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## TMW Solutions for Dry Van Carriers

The many unique and complex requirements of the dry van or general freight industry demand highly detailed information about loads, trailer location and routing. The more centralized and accessible this information, the more successfully business decisions affecting productivity, customer service and profitability are made.

Enterprise information solutions, specifically designed for the dry van industry, allow carriers to reduce empty miles, provide real-time delivery information and better utilize equipment. They help streamline business processes, accelerate and automate transactions and turn

business information into valuable, actionable knowledge. Particularly important to this industry segment are improved productivity and efficiency. General freight carriers are very interested in saving the considerable time it normally takes to pull data and generate reports. A reduction in back-office time improves productivity. Another desirable feature of an automated enterprise system include tracking truck and driver histories and freight movement by customer.

### Why TMW?

TMW Systems dispatch and operations software is currently used to

manage over 500 Common Carriers and Private Fleets. Proven capabilities fulfill the unique operational requirements of dry van carriers. TMW Systems proudly serves 10 of the top 20 dry van carriers with our dispatch and operations software.

TMW's PowerSuite™ for Windows and TL2000™ for the AS/400 meet the specialized needs of general freight carriers like no other system available. They provide the tools that carriers need to improve operational efficiency and to view their business and operations from a new perspective.

*"Of all the software suppliers we talked to, TMW was definitely the best at working hard at building a relationship, a business partnership, with us. Overall, the company, its location and the cost savings we realized by migrating from one TMW product to another made the most sense. There are a lot of dedicated, hard working people at TMW. We haven't met anyone who's not helpful or who doesn't want to help us make our business better."*

Garner Trucking

*"TMW Systems has been an excellent partner for the past five years. That strategic business relationship will now grow and continue as we move into the next phase of our development into a specialized provider of transportation services. Yes, there have been bumps in the road, but the bottom line is that TMW is always willing to support us, to fix problems and to provide the most efficient and productive products available to help us run our business."*

Express-1

### References

Dupre Transport  
Barr- Nunn Transportation  
Bison Diversified  
Badger Federal Service  
Express – 1  
Garner Trucking  
Hartt Transportation  
Jacobson Transportation  
Kinard Trucking  
Weinrich Truck Line

**PROOF:**



## TMW Solutions for Dry Van Carriers

### Key Features

TMW Systems provided one central application to:

- > *specific tracking of trailer types*
- > *load and commodity information*
- > *equipment (hoses, pumps) information*
- > *driver information*
- > *hazardous materials routing*
- > *training records*
- > *safety and hazardous materials handling requirements*
- > *seamless interface to accounting, GPS and customer EDI functions*

### Benefits

Allowing your company:

- > *fewer empty miles through better tracking information*
- > *better resource utilization*
- > *enhanced customer service through real-time information*
- > *real time pick up and delivery information*
- > *reduce risk and maximize opportunities*
- > *more efficient business decisions*
- > *plan operations from a global rather than local perspective*

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21111 Chagrin Blvd.  
Beachwood, Ohio 44122  
216/831-6606  
800/401-6682  
fax 216/831-3606  
sales@tmwsystems.com  
www.tmwsystems.com

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