



NEWS RELEASE
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**COMPLIANT CORPORATION ANNOUNCES
ADMINISTRATIVE CONSOLIDATION OF BRANCH OPERATIONS**

Solon, Ohio, September 25, 2000—Compliant Corporation today announced the administrative consolidation of its training services branch operations, reaching a critical milestone in a two-year nationwide expansion that included over 10 training company acquisitions. Leveraging a significant investment in central office operations and training management technology, the company is now able to close most of its 12 administrative branch locations around the country and recognize significant gains in operating efficiency. While over 300 educators, consultants and technicians will remain in the field in all markets, the company will now handle all administration out of its Solon headquarters.

“We are pleased to reap the benefits associated with technology-enabled centralized operations, which enables us to reduce the number of required administrative personnel on an enterprise-wide basis,” said CEO Steve Lindseth. “Also driving this consolidation is our focus on serving larger regional and national clients, which has resulted in a dramatic increase in the average size of our contracts. Clients of this magnitude demand single points of administrative contact and a robust fulfillment capability at the client’s own locations.”

The company does not expect a net decrease of positions this year in the greater Cleveland market as a result of this consolidation. “Because our focus continues to be to serve large regional and national accounts, we are still very much a national training and consulting organization. As our national account business continues to ramp up, the need for people to coordinate it at a central location will also increase,” said Lindseth.

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Headquartered in Cleveland, Ohio, Compliant delivers business-to-business, Internet-based solutions that revolutionize the way organizations define, distribute, administer and measure their compliance with mandated regulatory, organizational and industry standards. These new economy solutions leverage world-class subject matter expertise, an Internet software application that incorporates a unique integrated learning system and a nationwide staff of educators that annually train over 240,000 in 100+ compliance topics. For more information about the company or its status as a national training center for the American Heart Association and the National Safety Council, visit its web site at www.compliant.com.

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